# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 8-K CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 29, 2007
0-15898
(Commission File Number)

## CASUAL MALE RETAIL GROUP, INC. <br> (Exact name of registrant as specified in its charter)

| Delaware | 04-2623104 <br> (IRS Employer |
| :---: | :---: |
| (State of Incorporation) |  |
| Identification Number) |  |

555 Turnpike Street, Canton, Massachusetts 02021 (Address of registrant's principal executive office)
(781) 828-9300
(Registrant's telephone number)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act(17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act(17 CFR 240.13e-4(c))

## ITEM 2.02 Results of Operations and Financial Condition

On March 29, 2007, Casual Male Retail Group, Inc. (the "Company") issued a press release announcing the Company’s results of operations for the fourth quarter and fiscal year 2006. A copy of this press release is attached hereto as Exhibit 99.1.

The press release contains certain non-GAAP measures which the Company believes is important for investors to help gain a better understanding of the Company. The release includes a reconciliation of such non-GAAP measures.

## ITEM 9.01 Financial Statements and Exhibits

(d) Exhibits

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CASUAL MALE RETAIL GROUP, INC.

By: /s/ Dennis R. Hernreich
Name: Dennis R. Hernreich
Title: Executive Vice President and Chief Financial Officer

For Information, Contact:
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## CASUAL MALE RETAIL GROUP INC. REPORTS RESULTS FOR FOURTH QUARTER AND FISCAL 2006

CANTON, MA, (March 29, 2007) — Casual Male Retail Group, Inc. (NASDAQ/NMS: "CMRG"), retail brand operator of Casual Male XL, Rochester Big \& Tall, B\&T Factory Direct, LivingXL and Jared M., announced today its operating results for the fourth quarter and fiscal year ended February 3,2007 ("fiscal 2006").

For the fourth quarter ( 14 weeks) of fiscal 2006, net income was $\$ 38.7$ million, or $\$ 0.83$ per diluted share, compared to net income of $\$ 13.5$ million, or $\$ 0.33$ per diluted share, for the fourth quarter (13 weeks) of fiscal 2005. Results for the fourth quarter of fiscal 2006 include a tax benefit of $\$ 29.9$ million, primarily related to the reversal of the Company's valuation allowance for deferred tax assets. Similarly, results for the fourth quarter of fiscal 2005 include a tax benefit of $\$ 3.0$ million related to a partial reversal of the deferred tax valuation allowance. After excluding the effect of these tax benefits for both periods and assuming a normalized tax rate of $39.5 \%$ for fiscal 2005, earnings per diluted share for the fourth quarter of fiscal 2006 was $\$ 0.20$ versus $\$ 0.17$ per diluted share for the fourth quarter of fiscal 2005.

For fiscal 2006, the Company reported net income of $\$ 42.6$ million, or $\$ 0.98$ per diluted share, as compared to net income of $\$ 10.8$ million, or $\$ 0.30$ per diluted share, in fiscal 2005. After excluding the effect of these tax benefits for both periods and assuming a normalized tax rate of $39.5 \%$ for fiscal 2005 , earnings per share for the fiscal year 2006 was $\$ 0.33$ per diluted share compared to $\$ 0.14$ per diluted share for fiscal year 2005.

David Levin, CEO and President, stated, "The fourth quarter of fiscal 2006 marked our thirteenth consecutive quarter of positive comparable sales after posting a $7.5 \%$ comp increase in the fourth quarter of this year against a strong fourth quarter comp increase last year of $7.9 \%$, finishing the year with a comp increase of $9.0 \%$. Further illustrating that the Company's strategies for growing market share and raising operating margins are working, we generated a 230 basis point improvement in our gross margin rate over fiscal 2005 as a result of our direct sourcing initiatives and continued improvement in overall merchandising and inventory management."

Dennis Hernreich, Executive Vice President, COO and CFO, added, "Meanwhile, increases in our SG\&A expenses, for both the fourth quarter and fiscal year 2006, were directly attributable to our
increased sale volumes and profitability, as well as incremental expenses associated with the initial start-up of several new businesses and product extensions as part of our strategy to sustain long term market share growth."

Investors are invited to listen to a broadcast of the Company's conference call to discuss its fiscal 2006 earnings results. The conference call will broadcast live today, Thursday, March 29, 2007 at 11:00 a.m. Eastern Time at www.casualmale.com/investor. The call will be archived online within one hour after its completion. Participating in the call will be David Levin, President and Chief Executive Officer, and Dennis Hernreich, Executive Vice President, Chief Operating Officer and Chief Financial Officer.

During the conference call, the Company may discuss and answer questions concerning business and financial developments and trends. The Company's responses to questions, as well as other matters discussed during the conference call, may contain or constitute information that has not been disclosed previously.

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), our above discussion refers to earnings of $\$ 0.20$ and $\$ 0.17$ per diluted share for the fourth quarter of fiscal 2006 and fiscal 2005, respectively, and $\$ 0.33$ and $\$ 0.14$ per diluted share for fiscal 2006 and fiscal 2005, respectively. These results exclude the tax benefits of our valuation allowance reversals and assume a normalized tax rate of 39.5\% for fiscal 2005. These adjustments are non-GAAP measures. The Company believes that the inclusion of this non-GAAP measure helps investors to gain a better understanding of the Company's performance, especially when comparing such results to previous periods or forecasts. However, these non-GAAP financial measures included in this press release are not meant to be considered superior to or as a substitute for results of operations prepared in accordance with GAAP. The following table shows the reconciliation of net income, on a GAAP basis, for the fourth quarter and fiscal year of 2006 and 2005 to the non-GAAP measures referred to above.

(1) The net income tax benefits, as reported, for the fourth quarter and fiscal year 2006 include a valuation allowance reversal of $\$ 30.5$ million offset by $\$ 0.6$ million of one-time provision charges related to deferred tax assets and includes for the fourth quarter and fiscal year 2005 an income tax benefit of $\$ 3.0$ million for the reversal of the valuation allowance.
(2) The diluted weighted average shares outstanding for fiscal year 2005 exclude the effect of the Company's convertible notes, which were anti-dilutive to earnings for that period, using the if-converted method.
(3) The calculation of earnings per share, on a dilutive basis, include the add-back of the related interest costs, on an after tax basis, where applicable, associated with the convertible notes of $\$ 0.6$ million and $\$ 2.8$ million for the fourth quarter and fiscal year 2006, respectively, and $\$ 1.3$ million for the fourth quarter of fiscal 2005.

Casual Male Retail Group, Inc., the largest retailer of big and tall men's apparel with retail operations throughout the United States, Canada and London, England, operates 475 Casual Male XL
retail and outlet stores, 25 Rochester Big \& Tall stores, 12 Casual Male at Sears-Canada stores, and direct to consumer businesses which includes several catalogs and e-commerce sites. The Company is headquartered in Canton, Massachusetts, and its common stock is listed on the NASDAQ Global Market under the symbol "CMRG."

The discussion of forward-looking information requires management of the Company to make certain estimates and assumptions regarding the Company's strategic direction and the effect of such plans on the Company's financial results. The Company's actual results and the implementation of its plans and operations may differ materially from forward-looking statements made by the Company. The Company encourages readers of forward-looking information concerning the Company to refer to its prior filings with the Securities and Exchange Commission that set forth certain risks and uncertainties that may have an impact on future results and direction of the Company. The Company does not report on its progress during a quarter until after the quarter has been completed and its results have been appropriately disclosed.

## CASUAL MALE RETAIL GROUP, INC

 CONSOLIDATED STATEMENTS OF OPERATIONS
## (In thousands, except per share data)

|  | For the three months ended |  |  |  | For the twelve months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { February 3, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { January 28, } \\ 2006 \\ \hline \end{gathered}$ |  |  | $\begin{aligned} & \text { ebruary } 3, \end{aligned}$ | January 28,2006 |  |
| Sales |  | \$ 145,995 | \$ | 129,695 | \$ | 467,512 | \$ | 421,383 |
| Cost of goods sold including occupancy |  | 76,109 |  | 70,012 |  | 254,938 |  | 239,203 |
| Gross profit |  | 69,886 |  | 59,683 |  | 212,574 |  | 182,180 |
| Expenses: |  |  |  |  |  |  |  |  |
| Selling, general and administrative |  | 49,221 |  | 41,948 |  | 170,896 |  | 151,890 |
| Provision for employment contract termination |  | - |  | - |  | 1,200 |  | - |
| Depreciation and amortization |  | 4,770 |  | 3,631 |  | 15,084 |  | 12,737 |
| Total expenses |  | 53,991 |  | 45,579 |  | 187,180 |  | 164,627 |
| Operating income |  | 15,895 |  | 14,104 |  | 25,394 |  | 17,553 |
| Other income (expense), net |  | - |  | (969) |  | 1,112 |  | (969) |
| Interest expense, net |  | $(1,374)$ |  | $(2,408)$ |  | $(5,466)$ |  | $(8,553)$ |
| Income before income taxes |  | 14,521 |  | 10,727 |  | 21,040 |  | 8,031 |
| Benefit for income taxes |  | 24,167 |  | 2,729 |  | 21,592 |  | 2,729 |
| Net income |  | \$ 38,688 | \$ | 13,456 | \$ | 42,632 | \$ | 10,760 |
| Net income per share-basic |  | \$ 1.05 | \$ | 0.39 | \$ | 1.21 | \$ | 0.31 |
| Net income per share-diluted |  | \$ 0.83 | \$ | 0.33 | \$ | 0.98 | \$ | 0.30 |
| Weighted-average number of common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 36,977 |  | 34,360 |  | 35,276 |  | 34,306 |
| Diluted |  | 47,465 |  | 45,106 |  | 46,457 |  | 35,860 |

## CASUAL MALE RETAIL GROUP, INC.

## CONSOLIDATED BALANCE SHEETS

## February 3, 2007 and January 28, 2006

 (In thousands)|  | $\begin{gathered} \text { February 3, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { January } 28, \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and investments | \$ 5,325 | \$ 5,568 |
| Assets held for sale (land and building) | - | 26,629 |
| Inventories | 114,535 | 91,546 |
| Other current assets | 14,966 | 8,216 |
| Deferred taxes | 27,556 | 3,071 |
| Property and equipment, net | 59,063 | 51,273 |
| Goodwill and other intangibles | 96,170 | 89,618 |
| Other assets | 2,096 | 7,910 |
| Total assets | \$ 319,711 | \$ 283,831 |
|  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Accounts payable, accrued expenses and other liabilities | \$ 66,018 | \$ 61,850 |
| Deferred gain on sale-leaseback | 27,843 | - |
| Notes payable | 8,529 | 37,387 |
| Long-term debt, net of current portion | - | 95,437 |
| Stockholders' equity | 217,321 | 89,157 |
| Total liabilities and stockholders' equity | \$ 319,711 | \$ 283,831 |

